Students (m/f)

JOIN Internship
Airfreight Operations

DO YOU KNOW A GREAT DEAL AND WANT TO MAKE A DIFFERENCE?
WE GIVE TRAILBLAZERS ROOM TO GROW.

The Deutsche Post DHL Group team is the leading mail and logistics service provider for the world. As one of the world’s largest employers operating in over 220 countries and territories, we see the world differently. Join our team and discover how an international network that’s focused on service, quality and sustainability is able to connect people and improve lives through the power of global trade. And not just for our customers, but for every member of our team, too.

Welcome with your talents at Deutsche Post and DHL.

Starting from July 2016 for 4-6 months in Bonn

One of the Airfreight priorities is to build and define a sector strategy especially for less cyclical sectors to increase our footprint.

• Come up with a density mapping methodology to identify the highest potential customers and use the available data to build the strategy.
• Enhance the current product portfolio in terms of product design and customer reach.

Your internship & benefits

• Assess and identify potential to improve the product portfolio
• Conduct holistic market and competitive analyses
• Draw conclusions and initiate action within as well as outside the team
• Support and respond to external pricing requests with multi million EUR impact
• Initiate process improvement in light of the quotation process for various sales channels
• Flexible date of entry and fair compensation
• Close cooperation with senior staff
• Creation of a lifelong network

Your profile

• Advanced Master studies in Logistics, Aviation, Business Administration, Economics or Mathematics
• Excellent English and MS-Office skills (esp. Excel)
• First practical experience is required
• Excellent research, analytical and conceptual skills, as well as an independent way of working
• Intercultural competence, ability to work in a team and willingness to perform

Your contact
Please apply online for the functional area Operations on dpdhl.com/join before May, 30 including a cover letter, CV and references. On the webpage you may find further details on the application process and program schedule.

CONNECTING PEOPLE. IMPROVING LIVES.